



MARS COCOA SUPPLY CHAIN DISCLOSURE – TIER 1 2020 UPDATE - August 31, 2021

In 2018 we announced our Cocoa for Generations strategy. This has two main components: Responsible Cocoa today and Sustainable Cocoa tomorrow, with an ambition to source 100% Responsible Cocoa by 2025 implementing programs that aim to protect children, preserve forests, and increase farmer income. With the publication of our [Approach to Cocoa and Forests](#), [Cocoa and Forest Initiative \(CFI\) action plans](#) and our [past Tier 1](#) and [Tier 2 disclosures](#), we continue to take further steps in specifying what we mean by preserving forests and our aim to achieve a deforestation free¹ supply chain for cocoa we source by 2025. We also believe it is important to drive greater supply chain traceability and transparency through disclosure of cocoa supply chain information. To achieve our ambition, we are investing in our Responsible and Sustainable Cocoa programs, mapping farms using GPS polygons and publishing this information.

Mars is one of the largest end-users of cocoa. We source close to 400,000 metric tons of cocoa annually² from a number of countries including Brazil, Cameroon, Cote d'Ivoire, Colombia, Dominican Republic, Ecuador, Ghana, Indonesia, Nigeria, Papua New Guinea, Peru, Philippines and Vietnam with the majority coming from Cote d'Ivoire, Ghana and Indonesia.

Below are our Tier 1 cocoa suppliers we source directly from. They are critical to successfully implementing our strategy. We will continue working with them to determine a joint roadmap to get us to 100% of our cocoa being sourced under our Responsible Cocoa program by 2025.

Mars Tier 1 Cocoa Suppliers			
Albrecht & Dill Trading GmbH	Export Trading Group	General Cocoa Company	Rizek Cacao S.A.S.
Barry Callebaut	ECOM Agroindustrial Corporation Ltd	Guan Chong	Touton S.A
Blommer Chocolate Company	FC Stone	JB Cocoa	Kennemer Foods International
Cargill, Incorporated	Fuchs & Hoffman GmbH	Olam International	

We continue to work with our suppliers and progress toward our goal of 100% of the cocoa we source being traceable from the farm to the first point of purchase. As of December 31, 2020, we concluded that of the cocoa we sourced in 2020³:

- 95% is traceable to a country of origin via our Tier 1 direct suppliers
- 59% is traceable to a Tier 2 farmer group
- 43% is traceable to Tier 3, farm level polygons

We expect the data will generally fluctuate year on year according to individual suppliers, origins and farmer groups.

¹ As defined by the Accountability Framework Initiative.

² Over the past 10 years, this number has fluctuated between 350,000-400,000 annually depending on demand.

³ Country of origin and supplier volumes fluctuate regularly. This information is based on market data, reports from suppliers and agreements with suppliers. Mars sources cocoa via the mass balance approach, where all the cocoa we source corresponds with the cocoa produced by farmers in our Responsible and Sustainable programs. Cocoa from farmers in these programs can be physically traced from the farmer to the first point of purchase