

MARS

**MARS COCOA
SUPPLY CHAIN
DISCLOSURE**

TIER 1 2021 UPDATE

September 2022



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As part of our Cocoa for Generations strategy, our ambition is 100% Responsibly Sourced Cocoa by 2025, implementing programs that aim to protect children, preserve forests, and increase farmer income. With the publication of our [Approach to Cocoa and Forests, Cocoa and Forest Initiative \(CFI\) action plans](#), we continue to take further steps in specifying what we mean by preserving forests and our aim to achieve a deforestation- and conversion-free supply chain¹ for cocoa we source by 2025. We also believe it is important to drive greater supply chain traceability and transparency through the mapping of farms using GPS polygons and disclosure of cocoa supply chain information. Mars is one of the largest end-users of cocoa. Depending on annual demand, we source between 350,000 to 400,000 metric tons of cocoa annually from a number of countries including Brazil, Cameroon, Côte d'Ivoire, Colombia, Dominican Republic, Ecuador, Ghana, Indonesia, Nigeria, Papua New Guinea, Peru and Philippines with the majority coming from Côte d'Ivoire, Ghana and Indonesia. Below are the Tier 1 cocoa suppliers we source directly from. They are critical to successfully implementing our strategy. We will continue working with them to determine a joint roadmap to get us to 100% of our cocoa being sourced under our Responsible Cocoa program by 2025.

Mars Tier 1 Cocoa Suppliers			
Barry Callebaut	ECOM Agroindustrial Corporation Ltd	Guan Chong	Touton S.A
Blommer Chocolate Company	FC Stone	JB Cocoa	Kennemer Foods International
Cargill, Incorporated	Fuchs & Hoffman GmbH	Olam International	
Export Trading Group	General Cocoa Company	Rizek Cacao S.A.S.	

We continue to work with our suppliers and progress toward our goal of 100% of the cocoa we source being traceable from the farm to the first point of purchase. As of December 31, 2021, we concluded that of the cocoa we sourced in 2021²:

- >95% is traceable to country of origin via our Tier 1 direct suppliers
- 59% is traceable to Tier 2 farmer group from first point of purchase
- 44% is traceable to Tier 3 farm level polygons from first point of purchase

We expect the data will generally fluctuate year on year according to individual suppliers, origins and farmer groups

Footer Notes

¹ as defined by the [Accountability Framework Initiative](#) (Afi)

² Country of origin and supplier volumes fluctuate regularly. This information is based on market data, reports from suppliers and agreements with suppliers. Mars sources cocoa via the mass balance approach, where the volume of cocoa we source through our Responsible and Sustainable programs corresponds with the volume of cocoa produced by farmers in these programs. Cocoa from farmers in these programs can be physically traced from the farmer to the first point of purchase.